



UNIVERSITY OF EDINBURGH  
Business School

SOCIETY FOR THE  
ADVANCEMENT OF  
MANAGEMENT  
STUDIES



## **Idiosyncratic Deals – A Methodological and Theoretical Development Meeting**

21<sup>st</sup> & 22<sup>nd</sup> of July 2020

University of Edinburgh Business School  
Edinburgh – United Kingdom

### **Call for Contributions**

#### **Keynote speakers<sup>1</sup>**

Professor Denise Rousseau  
Professor Neil Conway  
Professor Rob Briner  
Dr Maria Tomprou

We cordially invite researchers working in the field of idiosyncratic deals (i-deals) to submit extended abstracts (for paper presentations) and/or posters for consideration at the meeting scheduled in July 2020.

The purpose of the proposed meeting is two-fold:

- To facilitate the conceptual and methodological development of the theoretical concept of idiosyncratic deals in response to existing calls for concept clarification (see Liao, Wayne, and Rousseau, 2016; and Conway and Coyle-Shapiro 2016).
- To provoke debate with respect to this intriguing and as yet nascent theory. Liao et al's (2016) critical review of the i-deals research highlighted that the consequences for employees, when granted i-deals, seems to be contradictory and there are several unanswered gaps in the research. This event will respond to these research gaps by enhancing the engagement and collaboration of management studies' scholars with a specific emphasis on undertaking a critique of i-deals.

Please see below for further details concerning the different types of presentations.

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<sup>1</sup> Keynote speakers' exact topics of discussion will be confirmed at a later stage.

**Paper submission:** We welcome extended abstracts that adopt a theoretical and/or an empirical perspective on the topic of idiosyncratic deals. Both qualitative and quantitative research is welcomed. Submissions may include draft manuscripts as well as papers that have already been submitted to a journal. Authors will have 15 minutes to present their research, followed by 10 minutes for discussion with the audience.

Extended Abstracts should include:

1. Name, Title, Affiliation and Contact information (e-mail address)
2. The abstract could include the following headings: Research Question(s), Method and data description, Summary of findings, and Key contributions.
3. The maximum length of the abstract is 2000 words (including ALL tables, appendices and references).
4. Use Times New Roman 12-point font, double spacing, and 1-inch (2.5 cm) margins.
5. Number all the pages.

**Poster submissions:** A one-hour poster session will also be organized each day, specifically for early-stage researchers to present their research in progress (for example, PhD students presenting their doctoral research projects) and get detailed feedback from attendees.

Poster submissions should include:

1. The title page must include title of poster, author names, affiliation, and contact information and a small description (10-20 lines briefly outlining the project).
2. The poster page must be in A3 format, and in landscape or portrait format. The author(s) will be responsible for the impression, transportation and animation of his/her poster.
3. The submission (title page + poster page) must be ONE pdf document.
4. Use Times New Roman 12-point font, double spacing, and 1-inch (2.5 cm) margins for the small project description (of 10-20 lines) offered on the title page.

**Fees:** There is no participation fee for this meeting. Additionally, morning and afternoon refreshments, and a light lunch will be offered on both days of the meeting. Transportation and accommodation are **not** covered and are the responsibility of the attendees.

### **Meeting Date and Location**

The meeting will take place on Tuesday, the 21<sup>st</sup> and Wednesday, the 22<sup>nd</sup> of July 2020, and will be held on the University of Edinburgh Business School (UEBS) premises.

## Key Dates and Deadlines

- 1 November 2019: Call for Submissions
- 1 February 2020: Deadline for All Submissions
- 2 April 2020: Decision Notifications Sent (for both presentations and bursary applications)
- 1 June: Deadline for Registration
- 15 June: Online Program Available
- 21 & 22 July: Meeting in UEBS Edinburgh, UK

Please send submission by email to Maryam Aldossari [Maryam.Aldossari@ed.ac.uk](mailto:Maryam.Aldossari@ed.ac.uk)

## Organizing Committee:

Maryam Aldossari, University of Edinburgh Business School

[Maryam.aldossari@ed.ac.uk](mailto:Maryam.aldossari@ed.ac.uk)

Sara Chaudhry, University of Edinburgh Business School

[sara.chaudhry@ed.ac.uk](mailto:sara.chaudhry@ed.ac.uk)

Dotun Ayeni, University of Edinburgh Business School

[o.f.ayeni@sms.ed.ac.uk](mailto:o.f.ayeni@sms.ed.ac.uk)

Maria Simosi, Royal Holloway, University of London

[Maria.Simosi@rhul.ac.uk](mailto:Maria.Simosi@rhul.ac.uk)